

# DOMINICAN INTERNATIONAL INSTITUTE

SCHOOL OF BUSINESS

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## INTERNATIONAL BUSINESS ADMINISTRATION

### CERTIFICATE & DIPLOMA PROGRAMS

The 21<sup>st</sup> century has brought some fundamental global changes. The developing economies are on the way to challenging the traditional economic powers in manufacturing and service industries. The multinational companies are investing heavily in Asia, Africa and Latin America, because of cheaper labor and because of rising buying powers in many under-developed nations. The skills required to be a successful International Business executive are much different now than what it was just a decade ago

The career in International Business Administration is challenging and very rewarding. There is no shortage of jobs for graduates of International Business in America or around the world. After completing the Certificate or the Diploma program, you will have the option of working in a wide range of businesses at home or overseas, become an independent international business consultant or set up your own international business. You will be trained for any of these challenges.

**All programs, including Continuing Education programs are available on-line.** Credits earned can be transferred for training in many other professions e.g. Business, Health Care, Arts, Humanities & Social Sciences or Language & Cultures. New classes start in January, April, July and October. Accelerated programs, credits for previous studies, scholarships, student loans and easy monthly payment facilities are available. Additional, non-credit courses, can be had for \$5.00 per hour, based on availability. Please refer to DII school catalog or contact the Registrar for more information.

<b>CERTIFICATE</b> <b>Trimester 1-4 (1 year)</b> 14 Courses = 630 clock hours <b>Tuition: \$1,970.00</b>	The 8-hours CPR & First Aid course is <b>mandatory</b> cost is included in the tuition	<b>DIPLOMA</b> <b>Trimester 1-8 (2-years)</b> 28 Courses = 1,260 clock hours <b>Tuition: \$3,860.00</b>
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Trimester-1		Courses	Hrs	Trimester-5		Courses	Hrs
ENG-101	English Composition -1		45	BUS-215	How to do Business with the World		45
BUS-101	Introduction to Business		45	BUS-216	Int. Economic & Trade Organizations		45
PSY-101	Introduction to Psychology		45	BUS-213	Factors Influencing Success in IntMkt		45

Trimester-2		Courses	Hrs	Trimester-6		Courses	Hrs
ENG-102	English Composition-2		45	PSY-210	Psychology in Business		45
BUS-211	Introduction to International Business		45	BUS-217	Human Resource Management		45
ECO-101	Introduction to Economics		45	BUS-214	Venturing Abroad		45
BUS-109	Introduction to Importing		45	BUS-219	Crisis & Conflict Management		45

Trimester-3		Courses	Hrs	Trimester-7		Courses	Hrs
BUS-110	Introduction to Exporting		45	BUS-104	Writing a Successful Business Plan		45
BUS-105	Fundamentals of Management		45	CUL-201	Intercultural Communications		45
CUL-101	Multicultural Studies		45	ECO-210	World Economics		45
BUS-223	Offshore Outsourcing		45	BUS-209	Organizational Theory		45

Trimester-4		Courses	Hrs	Trimester-8		Courses	Hrs
BUS-211	Fundamentals of International Marktg		45	BUS-237	Budgeting & Financial Management		45
SPA-101	Spanish As Second Language		45	BUS-207	The Art of Public Speaking		45
MAT101	Math & Algebra		45	ETH-102	Ethics Around the World		45